



Economic Information Observatory
a regional cooperation project between
Atlantic Canada and **Saint-Pierre** and **Miquelon, France**

Trade : Taking Down Barriers



Atlantic Canada (p.1-4)

Saint-Pierre and Miquelon / France (p. 5-8)

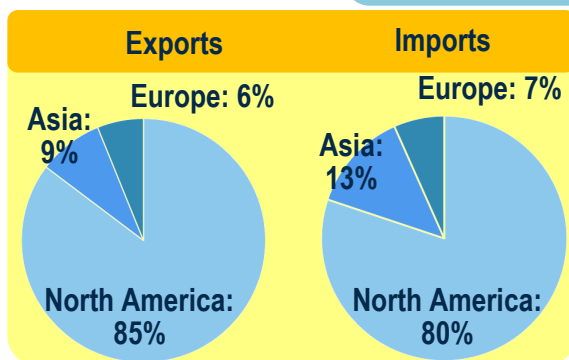


Trade: Taking Down Barriers

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Canada is a major importer and exporter, ranking 10th and 11th respectively worldwide, with \$521.3 billion in annual total exports and \$547.3 billion in total imports at year end 2016. Although the United States is Canada's main trade partner (with imports totalling \$30,382.3 million and exports \$34,352.7 million in March 2017), the European Union is becoming an increasingly important trade partner (\$4,719.7 million in imports and \$3,896.2 million in exports in March 2017). In keeping with its open-door trade policy, Canada has entered into numerous major trade agreements that have contributed significantly to its economic development and prosperity.



Accords, agreements, provincial & federal jurisdictions

Each province in the Atlantic region has laws in place governing procurement activities, and each trade agreement is associated with specific rules. Companies are consequently responsible for becoming familiar with current guidelines before responding to calls for tenders regardless of the source.

Trade flourishing in Atlantic Canada

Atlantic Growth Strategy

<http://www.acoa-apec.ca/ags-sca/eng/>

Among the five action areas identified as part of this strategy, **Trade and investment** aims to expand business activities between Atlantic Canada and international markets, while **Innovation** seeks to foster business growth by supporting the scaling-up of small firms as well as technology transfer, the commercialization of research and the generation of new breakthrough ideas in areas such as bioscience, aquaculture, ocean technology and renewable energy.

(For information on the other action areas of the Atlantic Growth Strategy, see *Intell-Echo*, vol. 4, no. 2, February 2017)

Accelerated Growth Service in Atlantic Canada

Implementation of a federal/provincial pilot project announced in January 2017

This service coordinates government assistance to high-growth companies in the form of financing and advisory support to assist them in expanding their presence in international markets.

Sources consulted: Global Affairs Canada, www.international.gc.ca/; National Bank of Canada, <https://www.nbc.ca/>; Royal Bank of Canada, www.rbcroyalbank.com/; Caisses Desjardins, <https://www.desjardins.com/>; Innovation, Science and Economic Development Canada, <https://www.ic.gc.ca/>; Observatory of Economic Complexity (Massachusetts Institute of Technology Media Lab), <http://atlas.media.mit.edu/>; Concierge Service, <https://concierge.innovation.gc.ca/en/>; Statistics Canada, <http://www.statcan.gc.ca/>.

International trade

Canada's top 10 trading partners (2016) (in \$ billions)

Country	Exports	Imports
United States	392.3	359.9
China	22.4	37.6
Mexico	8.9	18.9
United Kingdom	18.0	7.6
Japan	11.0	11.8
Germany	4.4	14.6
South Korea	4.6	9.0
Hong Kong	2.4	4.1
Netherlands	2.9	4.8
France	3.5	4.4
Total	521.3	547.3

Trade in Atlantic Canada: Key Figures

PEI

			With a GDP of \$6.186 billion, PEI's economy has grown by 1.3% over the past year. Estimated GDP per capita is \$42,157 and the unemployment rate around 10.4%.	
	Value	%		
Major export markets				
Total exports	1302.3	100.0		
United States	804.0	61.7		
South Korea	76.0	5.8		
France	40.7	3.1		
Germany	35.1	2.7		
Japan	31.8	2.4		
Leading merchandise exports			Imports of goods (PEI)	
Preserved foods	249.9	19.2	Major import suppliers (\$ millions)	
Fish & seafood	213.2	16.4	United States	25.8
Machinery	201.5	15.5	Russian Federation	10.7
Electr. machinery & eqpmt	76.2	5.9	Trinidad and Tobago	2.3
Vegetables	71.4	5.5	Leading merchandise imports	
(\$ millions)			Fertilizers	32.0
			Beverages	5.3
			Machinery	3.7
			Organic chemicals	3.6
			Inorganic chemicals	3.3
			(Data from 2015, published Q4 2016)	
Population of PEI: 149,383 (Q1 2017)				

(\$ millions)

(Data from 2015, published Q4 2016)

Population of PEI: 149,383 (Q1 2017)

NB

			NB has a GDP of \$33.052 billion, which grew by 2.3% in 2015. GDP per capita is \$43,818, while the unemployment rate is an estimated 9.8%.
	Value	%	
Major export markets			
Total exports	12,231.9	100.0	
United States	11,052.5	90.4	
India	109.3	0.9	
China	87.1	0.7	
Brazil	76.0	0.6	
Indonesia	72.2	0.6	
Leading merchandise exports			
Mineral fuels & oils	7,337.0	60.0	
Fish & seafood	1,107.7	9.1	
Wood & related	597.0	4.9	
Paper & paperboard	561.1	4.6	
Woodpulp	542.9	4.4	
(in \$ millions)			

Imports of goods (NB)	
Major import suppliers (\$ millions)	
United States	5,311.6
Saudi Arabia	1,935.0
Mexico	436.3
Leading merchandise imports	
Mineral fuels & oils	6,275.4
Mineral ores, etc.	584.2
Fish & seafood	553.7
Machinery	526.4
Motor vehicles & parts	451.7
(Data from 2015, published Q4 2016)	

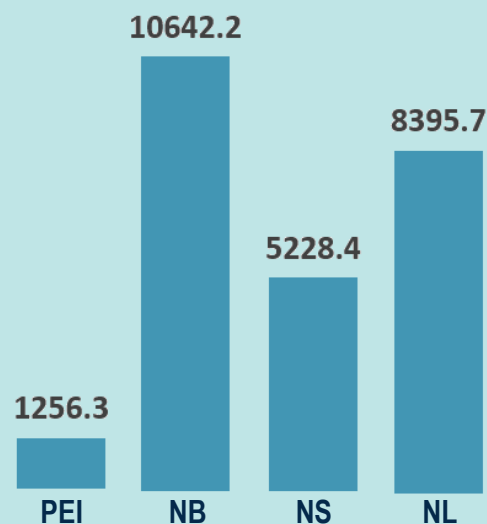
(in \$ millions)

(Data from 2015, published Q4 2016)

Population of NB: 757,771 (Q1 2017)

Interprovincial trade

Interprovincial exports of goods in 2016 (in \$ millions)



Although Canada is a signatory to numerous international trade agreements, making Canada a leading exporter, domestic interprovincial trade remains more controlled and, in some respects, more limited than trade between the provinces and other countries. In fact, it is occasionally easier for some companies to export abroad than to export to a neighbouring Canadian province. Since each province has its own exclusive jurisdiction, the various provinces have their own regulatory regimes in place to directly or indirectly govern reciprocal trade. The ratio of interprovincial exports to total export volume has consequently dipped from 50% in 1980 to less than 38% in 2014. The **Canadian Free Trade Agreement (CFTA)**, which comes into effect on July 1, 2017, and replaces the Agreement on Internal Trade (AIT) signed in 1995, will be a major step toward greater openness and ease of movement in interprovincial trade. The CFTA's objectives include eliminating barriers to internal trade by harmonizing current regulations among the various provinces and territories. Interprovincial trade accounts for 20% of the nation's GDP and nearly 40% of total provincial exports.

Trade in Atlantic Canada: Key Figures (cont.)

NS

	Value	%
Major export markets		
Total exports	5,494.6	100.0
United States	3,836.4	69.8
China	421.9	7.7
United Kingdom	121.4	2.2
France	88.3	1.6
Netherlands	84.1	1.5
Leading merchandise exports		
Fish & seafood	1 582.7	28.8
Rubber & related	1 202.9	21.9
Paper & paperboard	297.9	5.4
Woodpulp	250.2	4.6
Mineral fuels & oils	227.5	4.1

(in \$ millions)

Population of NS: 952,024 (Q1 2017)

NS's GDP is the highest in Atlantic Canada at \$40.225 billion, up 1.0% in 2015. GDP per capita is \$42,640, while the unemployment rate stands at 8.6%, the lowest in the region.

Imports of goods (NS)

Major import suppliers (\$ millions)	
Germany	2,697.9
United States	1,618.7
United Kingdom	847.9

Leading merchandise imports

Motor vehicles & parts	3,542.4
Mineral fuels & oils	1,543.7
Machinery	581.1
Aircraft & parts	372.5
Iron & steel products	204.2

(data from 2015, published Q4 2016)

Retail trade

(data for March 2017, in \$ millions)

PEI	6%	201.8
NB	23%	1,042.4
NS	32%	1,277.3
NL	39%	769.1

In terms of **openness to foreign trade** – measured as the sum of total exports and total imports as a proportion of nominal GDP – **Canada ranks 2nd globally**, immediately after Germany, with an **openness rate of 65.4%** (in contrast to the United States, which has an openness rate of less than 30%).

Notable recent and upcoming events

2016 Atlantic Provinces Reverse Trade Show
<https://novascotia.ca/tenders/>
 November 8, 2016, Halifax, NS

Council of Atlantic Premiers Meeting
 April 12, 2017
 Saint John, NB

Journée de formation sur le commerce électronique / Soirée-Conférence [e-commerce training conference]
 May 17, 2017
 Moncton, NB

Atlantic Canadian Premiers Trade Mission to Europe
 June 2017, Europe

Annual Conference of New England Governors and Eastern Canadian Premiers
 August 2017
 Charlottetown, PEI

Forum 2017 – Innovation in Public Procurement
 November 5-8, 2017
 Ottawa, ON

Meet the Buyers Reverse Trade Show
 November 30, 2016
 St. John's, NL

NL

	Value	%
Major export markets		
Total exports	9,248.1	100.0
United States	6,192.3	67.0
United Kingdom	605.6	6.5
Netherlands	516.4	5.6
China	474.8	5.1
Japan	190.8	2.1
Leading merchandise exports		
Mineral fuels & oils	6,141.0	66.4
Mineral ores, etc.	1,550.4	16.8
Fish & seafood	915.5	9.9
Paper & paperboard	124.3	1.3
Nickel	105.1	1.1

(in \$ millions)

Population of NL: 529,696 (Q1 2017)

NL generated a GDP of \$30.100 billion in 2015, shrinking 2.0% from the previous year. GDP per capita is the region's highest at \$56,935, while the unemployment rate is 12.8%.

Imports of goods (NL)

Major import suppliers (\$ millions)	
United States	2,476.4
South Korea	437.2
Norway	140.0

Leading merchandise imports

Mineral fuels & oils	2,653.2
Machinery	544.1
Ships & boats	192.1
Iron & steel products	68.6
Aircraft & parts	62.6

(data from 2015, published Q4 2016)

Business Opportunities Just a Click Away

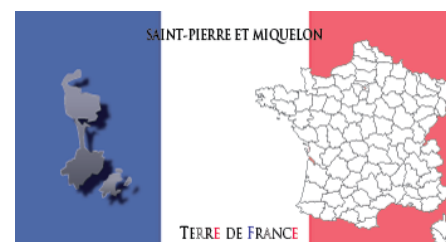
National	
	<p>MARCAN (Marketplace Canada) <http://www.marcan.net/></p> <p>► public sector tender notices across Canada plus information on the rules for public sector procurement, complaint procedures, statistics, procurement contact information</p> <p>Merx <https://www.merx.com/></p> <p>► online tender notices for Canadian public-sector business opportunities as well as an agencies, Crown corporations and private corporations service, U.S tenders service and private construction service</p> <p>Buyandsell.gc.ca <https://buyandsell.gc.ca/for-businesses/></p> <p>► online tool facilitating the sale of goods and services to the federal government</p> <p>Office of Small and Medium Enterprises (OSME) <http://www.tpsgc-pwgsc.gc.ca/app-acq/pme-sme/></p> <p>► regional support service for businesses looking to register as suppliers or seeking additional information about how the federal government buys goods and services</p> <p>Select <https://select.pwgsc-tpsgc.gc.ca/></p> <p>► opportunities for suppliers providing construction, architectural and engineering services</p> <p>Canadian Public Procurement Council <http://www.cppc-ccmp.ca/></p> <p>► non-profit organization established to facilitate information exchange relating to public procurement</p>
Regional	
	<p>Atlantic Supplier Development Team <http://atlanticsuppliers.ca/></p> <p>► public sector supply opportunities for firms in Atlantic Canada</p>
Provincial	
PEI	<p>Tender Opportunities <http://www.gov.pe.ca/tenders/tenders_all.php3></p> <p>► for companies seeking to do business with the Government of Prince Edward Island</p> <p>Trade and Export <https://www.princeedwardisland.ca/en/topic/trade-and-export/></p> <p>► useful information relating to trade (events, missions, statistics) and sources of export assistance</p> <p>Global Trade Services, division of Innovation PEI <http://www.innovationpei.com/trade/></p> <p>► Global Trade Services was created to assist businesses in PEI in becoming export-ready quickly and to help grow revenue for the province from export sales</p>
NB	<p>New Brunswick Opportunities Network <https://nbon-rpanb.gnb.ca/welcome?language=En></p> <p>► official tender documents for goods and services as well as tender notices for infrastructure (transportation and building construction) projects issued on behalf of the provincial government and the parapublic sector</p> <p>Market Development, Product Enhancement and Diversification Program <http://www2.gnb.ca/content/gnb/en/services/services_renderer.201318.Market_Development_Product_Enhancement_and_Diversification_Program.html></p> <p>► support for the agricultural industry in efforts to capture and/or expand local and export markets</p>
NS	<p>Nova Scotia Tender Notices <http://www.novascotia.ca/tenders/tenders/ns-tenders.aspx></p> <p>► free access to tender notices from public-sector entities in NS including the option to subscribe to the Tender Opportunities Notification Service (TONS) feed</p> <p>Nova Scotia Business Inc. <https://www.novascotiabusiness.com/business></p> <p>► support for business growth through the provision of services to exporters and investors; the NSBI website offers access to a range of industry-specific programs in the province</p>
NL	<p>Government Purchasing Agency <http://www.gpa.gov.nl.ca/index.html></p> <p>► management of the procurement process for goods and services on behalf of all government departments including the posting of tender notices for construction and related services</p> <p>Department of Tourism, Culture, Industry and Innovation, International Business Development Division <http://www.tcii.gov.nl.ca/department/branches/ted/ted.html></p> <p>► support for business in areas including trade, export development and trade policy matters</p>

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Saint-Pierre
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France métro-
politaine



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Invest in France

France's position in the world

In France, the main investors are German, American and European. There are about 20,000 foreign companies doing business in France. They employ almost 2 million people (or 13% of the workforce) and account for one third of the total French exports (33%) and almost 30% of the total R&D in France.



France, increasingly competitive on the international scene

In 2016, foreign operators made 1,117 decisions for physical investments in France. In the world ranking for competitiveness, France moved up one position to place 21st out of 138 countries, after occupying 22nd place in 2015 and 23rd place in 2014.

France's strong points:

- ⇒ 4th place for its road infrastructures
- ⇒ 7th place for electricity supply
- ⇒ 9th place for the size of its domestic market
- ⇒ 8th place for its capacity for innovation
- ⇒ 4th place for the proportion of Internet subscribers

NB: Foreigners are choosing France for their research and development centres, thanks mainly to the success of the research tax credit.

Paris, the 5th most attractive city in the world!

This was revealed in the new issue of the International Investments Observatory, the annual survey carried out by the audit firm KPMG. Paris is the 5th most attractive city in terms of international investments. There has been an increase of 12% in FDI projects in Paris (141 projects in 2016).

As for investments related to the establishment of a decision-making centre, Paris attracts investors to set up their head offices, research centres, and design, training or marketing centres there. Benefitting from 81 start-up projects in this category, Paris has risen to the top 3, behind London and Shanghai.

Why invest in France?

The advantages of France

- ⇒ It is the 11th largest world economy in terms of Inward FDI Stock.
- ⇒ A European economy that is attractive to foreign job-creating investors.
- ⇒ 1st European destination for foreign investments in the manufacturing industry.
- ⇒ 4th country for welcoming the most internationally-mobile students.
- ⇒ France plays a central role in Europe.
- ⇒ The vitality of the population.
- ⇒ The infrastructures and networks that link France to the European and world economy are highly developed.
- ⇒ Competitive energy prices.
- ⇒ A skilled workforce and top quality higher education.
- ⇒ Creativity in all areas.
- ⇒ Foreign companies enjoy the same financial assistance as French companies.
- ⇒ An efficient and accessible health care system.
- ⇒ Access to 60 million consumers and a platform for the Middle East / Africa zone.
- ⇒ **72% of investors are pleased with their investment in France. The diversity in France is always a powerful factor of attractiveness.**

Source : INSEE ; BNP PRE ; diplomatie.gouv ; Forum Economique

Areas of investments



Attractiveness of French sectors

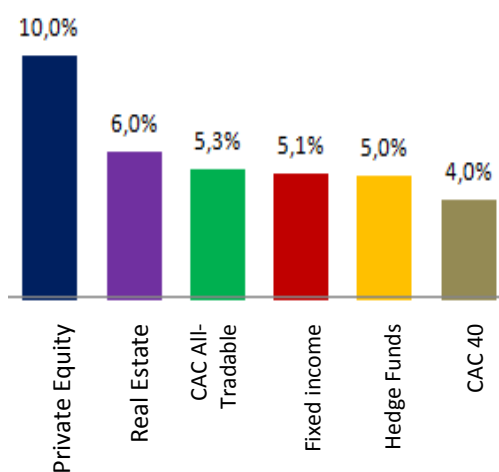
Because of its position, its domestic market and its resources, France is in a position to attract all types of investments. Here is a list of 9 major sectors established by Business France.

- ⇒ **Information Technology** : France has highly efficient communication infrastructures, committed competitiveness clusters, high quality training and skilled staff. In addition, the public services, the research tax credit, the status of "innovative new companies" and the funding solutions, all offer opportunities for international companies.
- ⇒ **Agri-food** : With 170 billion euros in sales and 440,926 employees, agri-food is the leading French industrial sector. It is one of the drivers of the national economy. The French agri-food sector is the world's fourth largest exporter, with 44.3 billion euros in exports of food products.
- ⇒ **Healthcare** : With over 70 billion euros in revenues and more than 400 production facilities, France and the international actors in France represent a powerful healthcare cluster in Europe. More than 1,000 clinical trials are conducted each year in France, with two-thirds of them carried out by private industry.
- ⇒ **Automotive Equipment** : 440,000 employees work in 3,500 companies in the French automotive sector. The sector makes 43% of its sales in exports, ranks first nationally in terms of patent filing and invests heavily in R&D.
- ⇒ **Mechanical industries**: There are 30,200 companies in the mechanical industries sector, operating in a broad range of trades and markets. With 121.8 billion euros in sales (including 48.3 from exports) and 629,000 employees, France is ranked sixth in the world and third in Europe.
- ⇒ **Logistics**: This sector in France has an annual turnover of 200 billion euros, employing more than 1.8 million people in nearly 100,000 companies. Paris-Charles de Gaulle is the second busiest airport for cargo and passengers, Paris-Le Bourget is Europe's leading business airport and France has the best road network in Europe. It also has a highly developed rail network and first class access by sea (longest European coastline and 7 major sea-ports) and Europe's largest network of navigable waterways.
- ⇒ **Energy and clean tech** : Generating 91 TWh of electricity from renewable sources, France was Europe's third largest renewable energy producer in 2015. France is also Europe's second largest producer of hydroelectricity. The wind turbine industry owes its growth to Europe's second largest wind source. Europe's largest solar power plant was established in France in late 2015. France is also well positioned in the biomass sector (Europe's second largest wood energy producer) – as well as in the geothermal and solar heating industries.
- ⇒ **Aerospace** : With 4,500 companies offering a comprehensive range of products, this sector has 50 billion euros in annual sales, two-thirds of which come from exports. This industry has 350,000 employees, the majority of whom work in highly skilled jobs.
- ⇒ **Tourism** : Thanks to its exceptional heritage, diverse cultures, a wide variety of landscapes, an efficient transport system and high quality accommodations, France is the most popular tourist destination in the world. In total, the tourism sector generates total sales of approximately 150 billion euros.

Private Equity in France :

1,893 startups, SMEs and ISEs were supported by private equity funds for innovation, development or transfer, amounting to 12.4 billion euros in 2016. For investors, this type of investment translates into a strong financial performance.

Annualized performance over 10 years



Private equity in France :

www.bpifrance.fr/A-la-une/Actualites/Capital-Investissement-la-France-dans-la-cour-des-grands-I-28895

Source : business France

Actors and organizations



Investment actors and organizations in France

Government assistance for companies

The amount of government assistance and the conditions for obtaining it depends on the location of the business and the land-use planning policy of each local government.

⇒ **"La Fabrique à Entreprendre"** with the goal of supporting the creation, take-over or transfer of companies. <https://lafabriqueaentreprendre.fr>

⇒ **Funding for re-industrialisation:** www.entreprises.gouv.fr/politique-et-enjeux/aide-a-la-reindustrialisation

⇒ **The Finance Act of 2017** on tax incentives for companies : support for business creation, for investment and for business growth. www.les-aides.fr

⇒ **The France Entrepreneur Agency:** identifies funding available to entrepreneurs in three categories: start-up capital, raising funds from investors (strengthening equity) and borrowing. www.afecreation.fr/pid15136/panorama-des-financements.html

⇒ The France Entrepreneur Agency also provides information on the main tax incentives for companies. www.afecreation.fr/pid1624/principales-aides-fiscales.html&tp=1

⇒ **Incentives to SMEs granted by the National Institute of Industrial Property (INPI):** SMEs can benefit from the INPI 50% reduction on patent royalties, a "PI Pass" and Technological Service Network 1st patent. www.inpi.fr/fr/services-et-prestations/aides-aux-pme-et-aux-centres-de-recherche

⇒ **The portal les-aides.fr** : provides information on financial, tax and social support; on technical assistance, contributions of knowledge, know-how, expertise or in the form of provision of resources. It covers all the needs of the company (creation, takeover or sale of a company, innovation, international, employment, training, sustainable development, set-up, etc.).

Types of possible financial assistance for investment :

- ⇒ Grants and subsidies
- ⇒ Rebates and discounts
- ⇒ Tax exemptions,
- ⇒ Loan guarantees
- ⇒ Funding to cover staff training costs

Funding agencies :

- ⇒ The French government, local governments (regions, departments, municipalities)
- ⇒ The EU through the ERDF
- ⇒ Some major industrial groups that support new investors
- ⇒ Invest in France Agency
- ⇒ L'Agence Nationale de Valorisation de la Recherche
- ⇒ Le Fonds de Développement des PMI
- ⇒ BPI: Funding and Support for SMEs (merger of ANVOR and BDPME) www.bpifrance.fr

CETA and Investment :

"CETA introduces important innovations that ensure a high level of protection for investors while fully preserving the right of governments to regulate and pursue legitimate public policy objectives"

The provisions concerning investments between the EU and Canada can be viewed at this address: trade.ec.europa.eu/doclib/html/151960.htm

Protection of foreign investors

⇒ **France has signed bilateral investment agreements with 91 countries.**

(List : <http://investmentpolicyhub.unctad.org/IIA/CountryBits/72#iialnnerMenu>)

⇒ **In case of disagreement, here is the list of organizations offering assistance:**

ICCWBO , International Court of Arbitration, International Chamber of Commerce ICSID, and The International Centre for Settlement of Investment Disputes

⇒ **France is a signatory to the Convention of the Multilateral Investment Guarantee Agency (MIGA).** www.miga.org

Comparison of investor protection

	France	OCDE	Etats-Unis	Allemagne
Transaction transparency index *	10,0	6,0	7,0	5,0
Manager Responsibility Index **	1,0	5,0	9,0	5,0
Shareholder power index ***	5,0	7,0	9,0	5,0
Investor Protection Index ****	5,3	6,1	8,3	5,0

NB: * The larger the index, the more transparent the transactions. ** The larger the index, the more the managers are responsible. *** The larger the index, the more the shareholders have the power to defend their rights. **** The larger the index, the greater the shareholder protection.

Source : BNP paribas ; doing business 2016 ; Economie.gouv.fr

Invest in SPM



The rights to which foreign companies are entitled are the same as those granted to French companies in Saint-Pierre and Miquelon, as they are in metropolitan France.

All the programs that support development can be found on the site of the local government of Saint-Pierre and Miquelon: www.spm-ct975.fr under the heading *economic development*. Here is a summary.

Local Investment Code

⇒ **Local Code :**

Income tax relief up until **2018 12 31** *

⇒ **Tax Relief ***

New Companies: Exemption for the first 3 years, followed by a reduction of 75%, 50% and 25% over the next 3 years.

Takeover of companies in difficulty: Total exemption for the first 4 years, followed by a reduction of 80% and 50% for the following two years.

Equipment subsidy: companies may benefit from an equipment subsidy to promote or improve their facility in the archipelago. The equipment subsidy is an interest rate subsidy aimed at improving the establishment of small companies (less than 15 employees), and agricultural and aquaculture enterprises locally. This subsidy is for a maximum amount of 65,000 euros.

Productive investments (Local Tax Code): Tax reduction provided for in article 103 *ter* of the local tax code: 50% of the amounts invested in a productive investment, with the deduction spread over 5 years. The basic tax deduction is provided for in article 112 *bis* of the CLI with respect to the productive investments made by companies that are subject to corporate tax (also through share subscriptions) including the fishery, tourism, and new energies sectors.

⇒ **Support for investment and local products, - *Customs**

Exemption from customs duties, special tax, dock dues and landing fees for:

- capital goods imported by local companies that are necessary for their business.
- raw materials and packaging imported by local companies engaged in an activity related to the production of goods in the industry and crafts sector.

⇒ **Application for approval**

- Applications for approval to participate in the incentives plan for investment and local production are processed by the customs department.
- The application for CLAI benefits must be filed with the local government at the l'Hôtel du Territoire.

⇒ **Other**

Since January 1, 2016, 5 cheques valued at 1,000 euros (4 for digital development and 1 for consulting) have been put in place to support entrepreneurs in the creation of a business.

* See conditions on the site of the local government(www.spm-ct975.fr)

Support for the tourism industry:

There are several programs to promote tourism development:

- ⇒ **Exemption from customs duties on vehicles intended for transporting tourists.**
- ⇒ **Support for private investment to increase accommodations capacity.**

Sustainable tourism is identified as an essential lever for the economic development of the archipelago. One of the operational objectives that has been targeted is to increase capacity for tourism in the hotel sector by 2018.

The local government is also committed to supporting projects related to the provision of high-quality services and facilities intended to entertain tourists and improve the quality of life of the residents of Saint-Pierre et Miquelon.

⇒ **Support for private investment for restaurant development.**

This program offers assistance to investors wishing to develop projects for gourmet or traditional restaurants or those responding to new gastronomic trends.

For more information contact the local government, Archipel Development or CACIMA

- secretariat@cacima.fr
- www.spm-ct975.fr/index.php?id=contact
- sodepar.spm@sodepar.com

**SAINT-PIERRE
MIQUELON**
Des îles d'exception

INTELL-ECHO



Are you seeking business opportunities in this sector?
CACIMA and FCCC-AN can facilitate your business prospection process and help with establishing new partnerships
(targeted information and network contacts)

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Editorial Production: Project Lead, Dr. Monica Mallowan, PROVIS Observatory, Université de Moncton, Shippagan Campus, Shippagan, NB, Canada.
observatoirePROVIS@umoncton.ca
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Chambre d'Agriculture,
de Commerce, d'Industrie,
de Métiers et de l'Artisanat
(CACIMA)
4, boul. Constant Colmay,
BP 4207 97500
Saint-Pierre et Miquelon, France
www.cacima.fr/blog



PROVIS—UNIV. DE MONCTON,
CAMPUS DE SHIPPAGAN
218, J.-D.-Gauthier
Shippagan NB E8S 1P6
Canada
<http://provis.umcs.ca>



Chambre de Commerce et
d'Industrie Française au Canada—
Réseau atlantique—Atlantic Network
(CCFCRA)
333, av. Acadie,
Dieppe, NB, E1A 1G9
Canada
www.ccfra.ca

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Editorial Production: Project manager, Mrs. Janick CORMIER, chambre d'Agriculture, de Commerce, d'Industrie, de Métiers et de l'Artisanat.
Intell-echo@cacima.fr

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